

Q4 2020 Measure Bonus Incentives

E10 Bonus

Earn a 10% bonus on the total electric incentive for final applications received between Nov. 1, 2020 to Nov. 30, 2020. The 10% bonus is applied to the Current Incentive (not including bonus) amount found in Table 1 and the 2020 Incentive Application. The 10% bonus is applied before any other bonus, including a Buy Michigan bonus, if applicable. For example, LT101 current incentive is \$2.50 per unit. The E10 Bonus is 10% of \$2.50, so \$0.25. The Buy MI bonus is then applied to the original \$2.50, so \$0.75. Then add the \$1 Bonus per Unit from Table 1 (if applicable). Therefore, the total incentive for LT101 is $\$2.50 + \$0.25 + \$0.75 + \$1.00 = \$4.60$.

Current incentive + E10 bonus + Buy Michigan bonus + Bonus per Unit for Table 1 = Big bonus incentive

Follow this same formula to calculate the total bonus opportunity for each electric incentive. The E10 bonus will be paid to the payee as stated in the Final Application. The E10 bonus is capped as a \$20,000 bonus per project. All other program rules must be followed.

Q4 2020 Measure Bonus Incentives

Earn bonuses on specific measures effective April 1, 2020 to Nov. 30, 2020, unless otherwise noted. See Table 1 below for the full list of bonus measures and amounts. The bonus payout will be calculated on new Pre-applications and new Final Applications received during the effective timeline for the Consumers Energy Business Energy Efficiency Large Business Programs.

Table 1: Q4 Bonus Measures

Type	2020 Measure*	Current Incentive	Bonus per Unit	Total New Incentive
Advanced Air Distribution and Energy Recovery	AE101b - Constant Volume AHU to VAV AHU with Hydronic Reheat (EO)	\$0.45	\$0.15	\$0.60
	AE110 - Refrigeration Waste Heat Recovery	\$150.00	\$50.00	\$200.00
Agriculture	AG107 - Greenhouse Infrared Film Replacing a Double Layer with Double Layer**	\$0.15	\$0.05	\$0.20
	AG108 - Greenhouse Environmental Controls	\$0.25	\$0.08	\$0.33
Compressed Air	CA101 - VSD Air Compressor (50 HP to 500 HP)(Single Air Compressor System)(>6,000 hr)	\$150.00	\$20.00	\$170.00
	CA102 - VSD Air Compressor (50 HP to 500 HP)(Single Air Compressor System)(>2,000 hr)	\$100.00	\$10.00	\$110.00
HVAC	HV301 - HVAC Boiler 88% to 89.9% Efficiency - Level 1***	\$0.75	\$0.75	\$1.50
	HV302 - HVAC Boiler at least 90% Efficiency - Level 2***	\$0.90	\$1.10	\$2.00
	HV312 - Infrared Heaters (GO)	\$5.00	\$2.00	\$7.00
Pipe and Ductwork Insulation	IN104b - Pipe Wrap - NG Domestic Hot Water - Conditioned Space	\$0.50	\$0.50	\$1.00
	IN115 - Return Air Ductwork Insulation (non-conditioned space)	\$1.00	\$1.50	\$2.50
	IN117 - Return Air Ductwork Insulation (Exterior Space)	\$2.00	\$3.00	\$5.00
Laboratory	LB101c - Auto Sash Closer (GO)	\$40.00	\$35.00	\$75.00
Lighting Controls	LC107 - Exterior Multi-Step Dimming Occupancy Sensor	\$0.09	\$0.06	\$0.15
	LC108 - Exterior Lighting Occupancy Sensors	\$0.15	\$0.10	\$0.25
	LC109 - Exterior Multi-Step Dimming Timer Controls	\$0.09	\$0.06	\$0.15
Lighting	LT101 - 2-Foot T12 to 2-Foot LED Tube Light	\$2.50	\$1.00	\$3.50
	LT102 - 2-Foot T8 to 2-Foot LED Tube Light	\$1.00	\$0.50	\$1.50

	LT105 - 4-Foot T12 to One (1) 4-Foot LED Tube Light	\$5.00	\$1.25	\$6.25
	LT106 - 4-Foot T8 to One (1) 4-Foot LED Tube Light (Low Bay < 15 ft)	\$3.00	\$0.75	\$3.75
	LT107 - 4-Foot T8 to One (1) 4-Foot LED Tube Light (High Bay >= 15 ft)	\$4.00	\$2.00	\$6.00
	LT108 - 4-Foot T5 to One (1) 4-Foot LED Tube Light (Low Bay < 15 ft)	\$3.00	\$3.00	\$6.00
	LT109 - 4-Foot T5 to One (1) 4-Foot LED Tube Light (High Bay >= 15 ft)	\$4.00	\$2.00	\$6.00
	LT110 - 8-Foot T12 to Two (2) 4-Foot LED Tube Light	\$10.00	\$1.50	\$11.50
	LT114 - 2-Foot T12 to 2-Foot LED Tube Light (Type C)	\$2.50	\$1.25	\$3.75
	LT115 - 2-Foot T8 to 2-Foot LED Tube Light (Type C)	\$1.00	\$0.50	\$1.50
	LT118 - 4-Foot T12 to One (1) 4-Foot LED Tube Light (Type C)	\$5.00	\$1.25	\$6.25
	LT119 - 4-Foot T8 to One (1) 4-Foot LED Tube Light (Low Bay)(Type C)	\$3.00	\$0.75	\$3.75
	LT120 - 4-Foot T8 to One (1) 4-Foot LED Tube Light (High Bay)(Type C)	\$4.00	\$2.00	\$6.00
	LT122 - 4-Foot T5 to One (1) 4-Foot LED Tube Light (High Bay)(Type C)	\$4.00	\$2.00	\$6.00
	LT123 - 8-Foot T12 to Two (2) 4-Foot LED Tube Light (Type C)	\$10.00	\$1.50	\$11.50
	LT201 - Exterior LED Lighting	\$0.25	\$0.45	\$0.70
	LT203 - Interior LED Lighting (High Bay => 15 ft)	\$0.30	\$0.15	\$0.45
	LT204 - Interior LED Lighting (High Bay =>15-Foot) Continuous Operation	\$0.60	\$0.30	\$0.90
	LT205 - Interior LED Lighting (Low Bay < 15 ft)	\$0.30	\$0.05	\$0.35
	LT206 - Interior LED Lighting (Low Bay < 15 ft) Continuous Operation	\$0.60	\$0.30	\$0.90
Refrigeration/ Laundry/ Kitchen	RL116 - LED Lighting for Refrigeration Cases	\$10.00	\$5.00	\$15.00
	RL203b - Reach-In Refrigerated Case Doors - Medium Temperature (EO)	\$45.00	\$25.00	\$70.00
	RL203c - Reach-In Refrigerated Case Door; Medium Temp (GO)	\$15.00	\$35.00	\$50.00
	RL204a - Reach-In Refrigerated Case Doors -Low Temperature (EG)	\$120.00	\$80.00	\$200.00
	RL204c - Reach-In Refrigerated Case Door; Low Temp (GO)	\$20.00	\$30.00	\$50.00
Tune-up/ Maintenance	TU202 - Steam Trap Monitoring System - Space Heat	\$30.00	\$10.00	\$40.00
	TU203 - Steam Trap Monitoring System - Process	\$30.00	\$50.00	\$80.00
Variable Frequency Drives (VFD)	VF101 - VFD on HVAC Supply Fan up to 100 HP	\$70.00	\$35.00	\$105.00
	VF102 - VFD on HVAC Return Fan up to 100 HP	\$50.00	\$25.00	\$75.00

*See the July 2020 Application and Catalog for full measure details.

**Ends Nov. 1, 2020, finals must be in by Nov. 1, 2020 to qualify.

***Effective dates are Sept. 30, 2020 – Nov. 30, 2020

Eligibility

Eligible participants must use the standard Incentive Application and follow the official rules to receive the bonuses on the measures listed in Table 1.

Official Rules

Consumers Energy Business Energy Efficiency Programs is offering incentive bonuses under the Business Energy Efficiency Programs for qualifying projects completed by their qualifying customers and paid during April 1, 2020 through Nov. 30, 2020.

- These incentives can be combined with any other rewards and bonus programs offered by Consumers Energy Business Energy Efficiency Programs. Incentive bonuses are subject to all applicable federal, state and local laws and regulations and is void outside Michigan and where prohibited.
- Compliance with Consumers Energy Business Energy Efficiency Programs Requirements

- Participants in the Consumers Energy Business Energy Efficiency Programs shall comply with these Official Rules requirements, terms and conditions of the Consumers Energy Business Energy Efficiency Programs, as set forth in the Consumers Energy Business Energy Efficiency Programs incentive applications and related program documents.
- Program Effective Dates
 - Effective dates of the Consumers Energy Business Energy Efficiency Programs bonus incentives are April 1, 2020 through Nov. 30, 2020, unless otherwise noted. All new projects submitted to the Consumers Energy Business Energy Efficiency Programs will receive bonus incentives if the pre-applications are received during the bonus time period. The Final Application must be received on or before Nov. 30, 2020, unless otherwise noted.
 - 2020 bonus incentives will be closed before Nov. 30, 2020 if/when the program energy savings goals are achieved, as determined within the sole discretion of Consumers Energy.
 - New Pre-Application and new Final Applications must be received on and/or after April 1, 2020 for the bonuses in Table 1 and Finals on and/or before Nov. 30, 2020 to be included in the 2020 bonus incentives payout. Final applications can be submitted by fax, mail or email. Mail to P.O. Box 1040, Okemos, MI 48864, fax to 877-607-0738, or email to ConsumersEnergyBusinessSolutions@cmsenergy.com. Consumers Energy is not responsible for any lost, incomplete, illegible or late Final Applications; any technical or mechanical malfunctions; or any human-processing errors.
- Incentive Bonus Payment
 - Bonuses will be calculated as the Pre-Applications and Final Application(s) arrive and is paid to the payee as stated in the Final Application. Consumers Energy reserves the right to cancel, suspend and/or modify the Reward Program, or any part of it, if any fraud, technical failures or any other factor impairs the integrity or proper functioning of the Reward Program, as determined by Consumers Energy in its sole discretion. Consumers Energy, in its sole discretion, reserves the right to disqualify any entrant it determines to be violating the Official Rules.
 - The bonus will be capped at the per project cap as stated in the Incentive Application Customer Annual Limits guidelines.
 - The bonus will be in the form of a check payable to payee name listed on the Incentive Application.
- Inspections
 - Consumers Energy reserves the right to inspect all participating Trade Allies' projects to verify sales transactions, compliance with program rules and accuracy of project documentation.
 - Any failed inspections will result in the Trade Ally being disqualified for the bonus incentive.
 - A failed inspection is defined in the Consumers Energy Business Energy Efficiency Programs Policies and Procedures manual.
- Tax Liability
 - Payees are solely responsible for all applicable federal, state and local taxes associated with the payout.
- Disclaimer
 - Consumers Energy reserves the right to modify the rules of the bonus incentives for clarification purposes without materially affecting the rules of the Reward Program. Consumers Energy reserves the right to cancel the bonus incentives at any time without obligation or prior notice. By participating, each entrant agrees to be bound by these Official Rules and the decisions of Consumers Energy, which shall be final.

- Waiver
 - By participating, entrants agree that Consumers Energy and all of its respective officers, directors, employees, shareholders, representatives and agents shall have no liability and will be held harmless for any liability, loss, injury or death to entrant or any other person, including, without limitation, damage to personal or real property, due in whole or in part, directly or indirectly, by reason of the acceptance, possession, use or misuse of the Program.
- Sponsor
 - Consumers Energy Company, One Energy Plaza, Jackson, Michigan 49201.